



2021 virtual BPC
client conference

YOUR next big thing



Agenda 2021



16-17 november



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client conference

YOUR next big thing



Get inspired so we can help you

‘BRIDGE REAL LIFE TO DIGITAL’



Tuesday 16 and Wednesday 17 November we will explore the big issues that impact our market and your business. What's next and big in technology and how you can embrace new solutions for the challenges of tomorrow today. We will bring you some big ideas that you can take inside your boardroom and team meetings. And of course, we will give you updates on the products and services you work with right now to be ready for the next big thing in banking and payments.

We are looking forward to welcoming you to YOUR next big thing.

16 november

Digital banking



09:00 – 09:15

WELCOME ADDRESS

Anatoly Loginov, Founder & CEO, BPC

Live

09:15– 10:00

THE NEW SILK ROADS – HOW DOES ECONOMIC PROSPERITY TRAVEL?

Peter Frankopan, Historian, Writer, and Oxford Professor

Live

10:00 - 10:30

DIGITAL BANKING AND THE RACE FOR LIFESTYLE SUPER APPS

Oleg Patsiansky, Head of Digital Banking, BPC

10:30 - 11:00

THE NEXT BIG THING IN BANKING – IT'S THE REAL LIFE BANKER

Joe di Vanna, Author, Professor at Cambridge University and Strategist

Live

11.00 - 11.15

break

11:15 - 11:45

FINANCIAL CRIME: TACKLING THE NEXT FRAUD ATTACKS

Maxim Kuzin, Head of Risk and Fraud Prevention, BPC

11.45 - 12.15

DIGITAL TRANSFORMATION, BALANCING THE OLD AND NEW

Emmanuel Obinne, Head of Growth and Partnerships - West Africa, BPC
Followed by conversation with Harrison Nnaji CISO at First Bank Nigeria on how the leading bank in Nigeria has transformed and keeps innovating.

12.15 - 13.00

break

13.00 - 13.30

DEMYSTIFYING OPEN BANKING AND EMBEDDED FINANCE

Zil Bareisis, Head of Retail Banking, Celent

Live

KEYNOTE SPEAKER



PETER FRANKOPAN

Silk Road focused on the rise of fall of empires that determined the flow of ideas and goods that now determine international affairs. The revised and update painted a picture of a profoundly interconnected world – the world we live in today and that looks not just West but also East – enjoy this amazing lecture about continual shifts in the centre of power.

- 13.30 - 14.30 **BRANDED ECOSYSTEMS, THE FUTURE MODEL FOR COMMERCIAL BANKS**
Alberto Sobalvarro, Head of Digital Channels and Marketplace, BPC
Followed by a panel discussion with Naren Nautiyal, COO Safal Fasal by BPC.
- 14.30 - 15.30 **SMART CITIES & URBAN MOBILITY: THE NEXT PIVOTAL AREA FOR YOUR GROWTH**
Tokhir Abdukhadyrov, SVP, Head of Digital and Social Infrastructure solutions, O-CITY
Followed by a panel discussion with:
Leyla Mamedova, Cash Management Expert / Corporate Banking, Pasha Bank, Azerbaijan
Vasil Dimitrov, CEO and Management board member of DSK Mobile EAD, DSK Mobile, Bulgaria
Terry Jones, Managing Director of Leading Edge Technologies, Barbados
- 15.30 - 15.45 break
- 15.45 - 16.15 **SWITCHING TO GOVERNMENT DIGITAL PAYMENTS, BUILDING WIN-WIN PROGRAMS**
Oleg Patsiansky, Head of Digital Banking, BPC
- 16.15 - 16.45 **FINDING YOUR NICHE INCLUSIVE FINANCE**
Tara Tubman, Regional Director, Australia, New Zealand & South Pacific, BPC
Alex Bakir, SVP Operations at Flow & Ex-GM at Rewire
- 16.45 - 17.15 **THE POWER OF WOMEN TO WOMEN IN BANKING, ENTERPRISE AND BEYOND**
Dr. Patricia Nzolantima, Founder, Bizzoly Holdings, Harvard CAS Leadership Council. YPO Global Impact. Top 21 Women In Mobility

PANEL DISCUSSION



SMART CITIES

What makes a city smart? High end tech, that is advanced that it does no longer mirror real life? Or smart solutions that address the issues its citizens encounter on a daily basis. Opting for the latter, we will discuss the next big thing followed by a panel discussion with experience partners around mobility, micropayments, inclusion and more.

17.15 - 17.30

break

17.30 - 18.30

CIS & RUSSIA: FROM BANKING TO WEALTH & INVESTMENT

Dmitry Bubnov, Managing Director Russia, BPC,
Faris Al Mashta, Managing Director CIS, BPC
Followed by an interview of Alfa Bank's Aleksey Golenischev,
Director of Dispute management

18.30- 19.00

AMERICAS: THE OPEN BANKING MOVEMENT

Santiago Egas, SVP Americas, BPC
Mariflor Alice, Head of product Americas, BPC
Mauricio Fernandez, COO Americas, BPC

19.00- 19.15

CLOSING DAY 1 & INTRO DAY 2

Evgenia Loginova, Chief Strategy Officer,
BPC and Co-founder and CEO, RadarPayments

Live

SMARTVISTA SHOWCASES

**SMARTVISTA DIGITAL BANKING:
YOUR BANK IN DAYS**

Mariflor Alice, Consultant, BPC

SMARTVISTA FRAUD MANAGEMENT

Maxim Kuzin, Head of Fraud
Prevention and Risk, BPC

**END TO END DIGITAL TICKETING
JOURNEY**

Mike Shtyrkin, Business
Development Manager, O-City

AUTOMATED FARE COLLECTION

Newraj Burton, Business
Development Director, BPC

ONLINE BOOKING PLATFORMS

Javier Rios, AFC Client Director, BPC

17 november
Payments



09:00 - 09:15

WELCOME ADDRESS

Evgenia Loginova, Chief Strategy Officer, BPC
and Co-founder and CEO, RadarPayments

Live

09:15 - 10:00

THE NEXT BIG THING IN RETAIL PAYMENTS & eCOMMERCE

Ron van Wezel, Strategic Advisor, AITE

Live

10:00 - 10:30

PAYMENTS TO BANKING, BANKING TO PAYMENTS: CAKE BANK

Nguyen Huu Quang, CEO Cake Bank
Minh Ha, Regional Director BPC

Live

10:30 - 11:30

THE NEXT BIG THING IN SAAS PAYMENTS: INJECTING SPEED IN INNOVATION

Vasily Grigoriev, Executive Vice President, Managing Director, BPC

Followed by a panel discussion

Emmanuel Agha, Founder and CEO, Innovectives

Rik de Deyn, Senior Director of Financial Services, Global Industry Strategy Group, Oracle

Vasily Grigoriev, EVP - MD Payment SaaS, BPC & Radar Payments

Gerhard Oosthuizen, Chief Technology Officer, Entersekt

moderated by Chetan Parekh, Partner, Cedar Management Consulting International

Live

11:30 - 11:45

break

11:45 - 12:15

**BUILDING A UNICORN FROM WITHIN – THE HOW TO... MOLLIE'S FORMER
CEO SPEAKS UP**

Gaston Aussems talks to fellow payment aficionado and BankiFi
entrepreneur Conny Dorrestijn

KEYNOTE SPEAKER



RON VAN WEZEL

With a curious mind and a rucksack of expertise, Ron picks up the retail payments and eCommerce journey forward at the cross over of a momentous year for digital payments. What have we learned, is digital now the norm? Has processing started its price race to the bottom and do we need to look for ancillary value? If so where? Building the link between payments and commerce, Ron touches on the global and the regional, the strategic and the tactics in this opening keynote.

12.15 - 12.30 **POWERING ALTERNATIVE PAYMENTS WITH SI VALE - WHY AND HOW**
Srikantan Madhavan CIO, Si Vale, Mexico

12.30 - 13.30 break

13.30 - 14.30 **SOUTH EAST ASIA MARKET PERSPECTIVE: PAYMENTS INNOVATION HUB**
Terry Paleologos, COO APAC, BPC
Followed by a panel discussion moderated by Terry Paleologos, COO APAC, BPC
Umang Moondra – Singapore Fintech Association
Rachel Freeman, Chief Growth Officer, Tymbank

Live

14.30 - 15.15 **MIDDLE EAST AND AFRICA...WHAT'S NEXT**
Regional tour moderated by Angelo Bertini, SVP MEA, BPC, with:
Hany Al Deeb, Managing Director GCC & Iraq, BPC
Usama Elsayed, COO Egypt & Levant, BPC
Frank Molla, Managing Director & Head of Sub-Sahara Africa, BPC
Daniel Paltrinieri, Managing Director Francophone Markets, BPC
Ahson Saeed, Managing Director, Pakistan, BPC

15.15 - 15.45 **EUROPE: THE RACE FOR BEST BANKING AND PAYMENT JOURNEY**
Michalis Michaelides, Sales Director Europe, Radar Payments by BPC

15.45 -16.00 break

FIRESIDE CHAT



GASTON AUSSEMS

Few CEOs leave at the moment of their peak achievement, Gaston did. He was instrumental into building a promising start-up called Mollie into a firm scale-up that delivered the results to attract funding up to Unicorn level. And then he left. What did he do to get there? How did he manage teams, operations, compliance and more? Was the strategy so great or the execution even better? Was it the idea or the team? Listen as his fellow Dutch - top ten leaving voice in fintech - payments aficionado Conny Dorrestijn grills and guides him through the conversation. Oh yes, and we will ask him why...

- 16.00 - 17.00 **POWER HOUR: A WORLD WHERE INSTANT IS THE STANDARD**
Irfan Ahmed, Head of Instant Payments, BPC
Ali Abbas Sikander, Board Member, Fintech Advisor,
Angel Investor, World Bank
- 17.00 - 17.30 **DO CARDS HAVE A FUTURE?**
Sergey Butyrskiy, Head of Cards, BPC
- 17.30 - 18.00 **DIGITAL CURRENCIES GO MAINSTREAM!?**
Followed by a panel discussion with Marten Nelson, Founder, M10
- 18.00 - 18.30 **MEET MASRIA DIGITAL PAYMENTS, THE FAST GROWING
MEA PAYMENTS SERVICE PROVIDER**
Fireside chat between Lalit Jethwani, Strategy & Technology
Lead and Usama Elsayed, COO Egypt & Levant, BPC
- 18.30 - 18.45 **CLOSING ADDRESS**
Anatoly Loginov, Founder & CEO, BPC

Live

Live

SMARTVISTA SHOWCASES

SMARTVISTA E-COMMERCE
Alina Smith, Consultant, BPC

SMARTVISTA CARD MANAGEMENT
Dmitry Khomenko, Payment
Consultant, BPC

**SMARTVISTA INSTANT PAYMENT
PARTICIPANT GATEWAY**
Irfan Ahmed, Head of Instant
Payments, BPC

